

ATTENTION KAY CLUBS!

**WOULD YOUR CLUB
BE INTERESTED
IN MAKING SOME MONEY
TO SEND MEMBERS TO
KAY LEADERSHIP CAMP?**



For the past 15+ years KAY clubs across the state have volunteered to sell programs at the KSHSAA State Track & Field Meet in Wichita. In 2022 we would once again like for KAY clubs to have this opportunity to make money for their clubs future leadership – in other words, sending members to KAY Leadership Camp. Work 6 hours – make some big bucks! It doesn't get any better than this!

IF INTERESTED, CHECK OUT THE FOLLOWING DETAILS AND INFORMATION.

2022 KSHSAA STATE TRACK PROGRAM SALES

WHEN: Friday, May 27 and Saturday, May 28

WHERE: Cessna Stadium, Wichita State University, Wichita, KS



TIME COMMITMENT:

Clubs will identify one of the following **6 HOUR SHIFTS** they would prefer to work

Friday 7:00 AM -1:00 PM

Friday 1:00 -7:00 PM

Saturday 7:00 AM -1:00 PM

Saturday 1:00 -7:00 PM

Clubs selling at 7AM must arrive no later than 6:45AM to check in and set up

Clubs selling at 1:00PM must arrive by 12:45 PM and will stay 15 minutes beyond 7:00PM to put things away for the day

Upon arrival: please enter through pass gate on the west side of the stadium.

To begin by above time: please allow time to park, check-in, get to locations and set-up

MEMBERS NEEDED ON SALES TEAM:

KAY Clubs may bring a team of 5 members and 1 sponsor or 10 members and 2 sponsors

A team of 5 members + 1 sponsor will work with another team of 5+1

A team of 10 members + 2 sponsors/adults will sell on both sides of the stadium

It is important that you bring the number of members you signed up for. Have alternates in case someone cannot attend at the last minute.

WHAT KIND OF STUDENTS SHOULD SELL PROGRAMS:

Please bring members who are willing to actively sell programs.

Desirable qualities =

Enthusiastic/Friendly/Outgoing/Able to engage with others

Make sure those selling understand that this is a 6 hour commitment.

If they cannot do the time or are not interested, they should not be on your team.

WHAT DO WE GET FOR 6 HOURS OF SELLING PROGRAMS:

All clubs selling programs will share 25% of the total program sales after taxes

▶ **Each club team of 5 will receive 1/8 of the 25% of net sales after taxes.**

▶ **Each club team of 10 will receive 1/4 of the 25% of net sales after taxes**

NOTE: In past years, KAY clubs selling programs made **roughly \$50-60 per hour.**

2019 Data: Teams of 5 = approximately \$300.00. Teams of 10 = double this amount.

THE MORE YOU SELL, THE MORE EVERYONE MAKES!!

WHAT DO WE BRING/WEAR:

REMEMBER – IT IS SPRING IN KANSAS (COULD BE HOT OR COLD, RAINY OR SUNNY)

● Appropriate clothing = shorts and KAY t-shirt

● Comfortable shoes

● Hat, Umbrella

● Sun Screen

WHAT IF WE DO NOT HAVE A MEMBER ATTEND KLC:

Clubs selling but not attending camp that summer = KSHSAA will retain money for future camp attendance by your club

WHEN CAN OUR CLUB SIGN UP?

ASAP - Complete the [google form](#)

WHEN & HOW WILL CLUBS BE SELECTED?

▶ **April 1, 2022** – A drawing will be done from interested clubs. Clubs selling in 2021 will be eligible only if no other clubs sign up or are interested in a particular time shift.

NOTE: Money made on sales will be accepted after the May 1 camp fee deadline.

QUESTIONS: Annie Diederich adiederich@kshsaa.org or 785-273-5329