

ATTENTION KAY CLUBS!

WOULD YOUR CLUB BE INTERESTED
IN MAKING \$250-\$500
TO HELP SEND DELEGATES TO
KAY LEADERSHIP CAMP?



Each year the KSHSAA identifies a student group to sell programs at the State Track & Field Meet in Wichita. In 2010 we would like for KAY clubs to have this opportunity to make money for their programs future leadership. Work 5 hours – make some big bucks! It doesn't get any better than this!

What are the details?

To spread the wealth and work load, we will utilize the following format:

- ▶ 4-8 KAY Clubs are needed to sell programs * (see below)
 - ***Choice:** Bring a team of 5 members plus 1 sponsor & sell on 1 side of the stadium;
Bring a team of 10 members plus 1-2 sponsors/adults & sell on both sides of the stadium
- ▶ It is extremely important that all team members attend and actively sell programs
- ▶ Each club will sell programs for 5 hours on either **Friday (5/28) or Saturday (5/29)**.
The shifts are 7AM-12PM and 12PM-5PM. Identify choices on response form.
- ▶ Each club team of 5 will receive 1/8 of the 20% of net sales after taxes
Each club team of 10 will receive 1/4 of the 20% of net sales after taxes
- ▶ **Please see the reverse side for additional information**

What do we get for 20%?

- ▶ In past years, KAY clubs selling programs made **roughly \$90 per hour**. Pretty good for 5 hours of work! Enough to send 1-2 students to camp!
- ▶ Team of 10 = about \$450; Team of 5 = approximately \$225.

When can our club sign up?

- ▶ **March 1, 2010** – The KAY State Director will mail all KAY clubs information and a response form. Clubs will be asked to prioritize their availability with the 4 time shifts and the size of their sales team (5 or 10).

When & how will clubs be selected?

- ▶ **April 1, 2010** – A drawing will be done from interested clubs. Clubs selling in 2009 will be eligible only if no other clubs signs up or are interested in a particular time shift.

NOTE: Money made on sales will be accepted after the May 15 camp fee deadline.

2010 KSHSAA STATE TRACK PROGRAM SALES

Important Information for Sellers – “The Rules”

JOB DESCRIPTION

- Sell KSHSAA State Track & Field Programs @ KSHSAA State Meet, Wichita State University, Wichita, KS
- Programs will be sold at the following locations:
 - 2 locations on East side of stadium in high traffic areas
 - 2 locations on West side of stadium in high traffic areas
 - 1 location at throwing area
- NOTE: Occasional crowd walk-through sales recommended
- Suggested workers needed at one time = 10 minimum
- Suggested shifts for club workers = 7AM-12PM; 12PM-5PM
- Programs will be locked up in closets on both sides of the stadium.
 - Upon arrival, check-in with KSHSAA staff member (Cheryl Gleason)
 - When leaving at end of day, return programs to closets



DATES

Friday and Saturday, May 28-29, 2010

SALE \$ HOURS

Friday - 7:00AM - 5:00PM (10 Hours = 2 shifts @ 5 hours each; 7AM-12; 12-5PM)

Saturday - 7:00AM - 5:00PM (10 Hours = 2 shifts @ 5 hours each; 7AM-12; 12-5PM)

- Upon arrival, please enter through pass gate on the west side of the stadium.
- To begin sales by above times, please allow time to park, check-in, get to locations and set-up for sales

WHAT TO BRING/ PROVIDE

- Way to secure money (sponsor-money bag)
- Lawn Chairs
- Water bottles (hydrate)
- Large Signs advertising item - KSHSAA State Track Programs \$4 (tape to hang)

WHAT TO WEAR

Remember – it's spring in Kansas (could be hot or cold, rainy or sunny)

- Appropriate clothing (shorts, t-shirt) - KAY T-Shirt suggested
- Comfortable shoes

WHAT YOU GET

- Free entry to track meet
- Opportunity to socialize with tons of people
- 20% of net receipts (after taxes). **WIN/WIN!** The more you sale, the more you make!

NOTE: Clubs selling but not attending camp in 2010 = KSHSAA will retain \$ for your clubs future camp attendance.